

## Sample Policy

A small sample can be shipped via courier if the potential buyer provides his DHL, Federal Express, or other major courier account number, or if he pays for the courier charge in advance. This policy is firm.

### **PAYMENT FOR GOODS EXPORT**

Payment shall be and not only limited to a 50% TT deposit against signed Proforma invoice/contract and balance against copies of shipping documents. This percentage deposit may be increased or reduced depending on the product concerned and the quantity the buyer is taking for one shipment.

Note: Payments below \$1000 are done via Western Union or MoneyGram as our Account is set to a limited transfer of more than \$1,000. We do not work on LC on first transaction for new buyers

For local sales, our payments shall be a 50% deposit immediately we agree on the price and quantity and balance against delivery. seller schedules delivery as soon as they receive proof of payment. we accept Bank Deposit, Bank Transfer (EFT) so that the VAT can be deducted at the bank. payments below R1000 are done via Ewallet, iMali or any fast transfer to our phone number. ONLY get back to us if you accept our payment terms and conditions

### **Marketing procedure**

1. Buyer sends a purchase order or Letter of Intent.
2. we send you the proforma invoice and we both sign.
3. We send the contract for review and signature.
4. Buyer pays the deposit via TT and sends Proof of Payment to the seller. Seller proceeds with Packaging and loading of products.
5. Seller puts the products on board the available vessel and shares copies of BL and other the shipping documents with the buyer.
6. Buyer confirms same and remits the balance payment via TT
7. Seller sends the original shipping documents via DHL or any courier agency agreed upon by the parties.

This procedure is negotiable depending on the product involved. Shipments by Air will entail the payment of the balance on the copy of Airway bill. Thanks

### **ESCROW/ Money Guarantee**

Being a registered company and being into import and export business for several years, we ensure that our trading activities are carried out with a lot of diligence, efficiency, Trustworthiness and the confidence that we have built towards our ever growing clientele. We have a good standing with our bankers and all money paid to us is safe as we will not want to jeopardize the cordial relationship with our bank that has financed most of our heavy projects.

In exceptional cases, we accept LC payment. In this case, we require a 50% TT deposit to enable us to meet up with immediate expenses and at the same time reassure us of buyer legitimacy and commitment to the business, and balance can be paid by LC against copy of shipping documents.

In some particular cases, we can apply for an Advance payment Guarantee from our bank to cover any money that the buyer pays. This Guarantee is an attestation from our bank to safeguard your interest such that in case we deliver goods that are not up to the standard you expected, our bank will take full responsibility and refund you 100%. The Guarantee only becomes active when the Buyer has paid in money.

Thanks in advance for your understanding and cooperation as we look forward to a successful and long-term business relationship with you. Thanks.